

# REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
2	08/27/18	Open	Action	08/21/18

Subject: Approving a Sole Source Procurement and Awarding a Contract to Seon Design (USA) Corp. for the Purchase and Installation of MobileView Digital Video Recorders

## ISSUE

Whether or not to approve the Sole Source Procurement and award a Contract to Seon Design (USA) Corp. for the purchase and installation of new MobileView Digital Video Recorders (DVRs) to upgrade SacRT's light rail fleet to MobileView's current model.

## RECOMMENDED ACTION

Adopt Resolution No. 18-08-\_\_\_\_, Approving Sole Source Procurement and Awarding a Contract to Seon Design (USA) Corp. for the Purchase and Installation of MobileView Digital Video Recorders

## FISCAL IMPACT

Budgeted:	Yes	This FY:	\$	0.00
Budget Source:	Capital	Next FY:	\$	
Funding Source:	State Proposition 1B- Transit Security Grant Program	Annualized:	\$	355,988.50
Cost Cntr/GL Acct(s) or Capital Project #:	Capital Prj #M009	Total Amount:	\$	355,988.50
Total Budget:	\$ 355,988.50 plus sales tax and shipping			

## DISCUSSION

Staff is requesting that a sole source procurement be approved to upgrade existing and obsolete MobileView Digital Video Recorders (DVRs), currently installed on SacRT's light rail vehicles. With the purchase and installation of 106 MobileView 7000 Series DVRs from Seon Design (USA) Corp., SacRT's light rail fleet will be updated with the latest MobileView equipment that is compatible with DVRs that have been installed on SacRT's bus fleet.

After several unsuccessful trials of video recording equipment, manufactured by other suppliers, SacRT standardized its video surveillance system and installed a security video system manufactured by MobileView. In 2001, this system was specified and installed with the order of 106 Orion buses. Since 2001, SacRT has continued to use and expand the use of MobileView DVRs.

In 2004, a Sole Source Justification was approved to purchase 10 MobileView systems to retrofit the 2000 Series of Orion buses.

Approved:

Presented:

Final 08/22/18

General Manager/CEO

Director, Information Technology

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Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
2	08/27/18	Open	Action	08/21/18

Subject: Approving a Sole Source Procurement and Delegating Authority to the General Manager/CEO to Award a Contract to Safe Fleet, Inc. for the Purchase of MobileView Digital Video Recorders
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In 2011, a Sole Source Justification was approved, granting authority to the General Manager/CEO to approve the purchase of one (1) MobileView system and future purchases of the MobileView system on future bus replacements, if the pricing falls within the General Manager/CEO's authority to do so.

In 2016, a Sole Source Justification was approved by the Board, approving the purchase of 166 new MobileView DVRs to replace obsolete bus units. These units were delivered and installed and have been in successful production use for over 18 months.

Presently, all of SacRT's buses are equipped with MobileView DVRs, which provides Police Services, Risk Management, and Management staff, the ability to view time sensitive information from downloaded video.

To continue to provide video download, retention, and viewing capabilities, it is necessary to upgrade old and obsolete MobileView DVRs that are unreliable in capturing, retaining and viewing video. Staff desires to replace 106 DVRs with MobileView's newest 7000 Series platform, to be installed in all three light rail fleets.

Staff has researched the market and found that there are other video surveillance vendors in the market, however, none produce a product that is compatible with SacRT's existing infrastructure. The cost to remove and replace the entire Mobile View system would be cost prohibitive and not in SacRT's best interest. Staff have reviewed the unit replacement price provided by the vendor and have determined it to be fair and reasonable.

Staff requests that the Board approve the sole source procurement of this equipment and award of a Contract to Seon Design (USA) Corp., not to exceed the amount of \$355,988.50 plus applicable sales tax and shipping for the purchase and installation of 106 MobileView Digital Video Recorders (DVRs).

RESOLUTION NO. 18-08-\_\_\_\_\_

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

August 27, 2018

**APPROVING SOLE SOURCE PROCUREMENT AND AWARDING A CONTRACT TO SEON DESIGN (USA) CORP. FOR THE PURCHASE AND INSTALLATION OF MOBILEVIEW DIGITAL VIDEO RECORDERS (DVRs).**

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, in accordance with Section 1.405 B.1. of the SacRT Procurement Ordinance, a sole source procurement is permitted upon a determination that the required product is only available from the manufacturer and it would be futile to seek competition, as no other competitive source of supply exists.

THAT, Seon Design (USA) Corp. is the only vendor that can provide the Digital Video Recorders SacRT requires for its video recording system and seeking bids from other vendors would be futile.

THAT, the Board hereby authorizes the sole source procurement and awards a Contract to Seon Design (USA) Corp. for the purchase and installation of MobileView digital video recorders for an amount not to exceed \$355,988.50, plus applicable sales tax and shipping.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Contract.

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PATRICK KENNEDY, Chair

A T T E S T:

HENRY LI, Secretary

By: \_\_\_\_\_  
Cindy Brooks, Assistant Secretary